

3752 ALMAGARD® VARI-PURPOSE LUBRICANT

Township of Pittsgrove Department of Public Works, Pittsgrove, New Jersey

Mowers • SIC 9199 General Government

- * **LE CUSTOMER FOR OVER 30 YEARS**
- * **EXTREMELY LONG LASTING IN SERVICE**
- * **WITHSTANDS POUND-OUT/WASHOUT**
- * **WHEEL BEARING FAILURES ELIMINATED**

CUSTOMER PROFILE

Township of Pittsgrove is a small community located in Salem county New Jersey. The Department of Public Works is supervised by Ed Myers. Ed has been a loyal Lubrication Engineers customer for over 30 years. Ed was first introduced to LE products back when he was a mechanic working in the truck shop in the 1970's

AREA OF INTEREST

The mowers and mower wheels used by the township to maintain the fields and roadways have been problematic. There was a major concern with premature bearing failure in the wheel hubs. The problem with regular greases is the pound-out and water washout with exposure to the harshest of environments including dirt, sand, wet grass and heat. Standard greases that were tried could not stay in place and frequent greasing intervals had to be set to try and keep up with maintenance needs of the mowers. The township was typical in their thinking that "grease is grease" and there is nothing we can do.

LE SOLUTION

Ed Myers stated that a lot of greases were tried



before the introduction of Lubrication Engineers products. He brought LE products with him from the bus garage and started applying the product to the wheel bearings on the mowers. After LE 3752 ALMAGARD® Vari-Purpose Lubricant was introduced, the rest of the township employees noticed that the grease was staying in place longer than any other product. It was worth the extra cost of the grease to save the bearings

CUSTOMER COST SAVINGS

When asked what Mr. Meyer's opinion of Lubrication Engineers products was, Ed stated the following, "Over thirty years ago when I was introduced to LE products, I saw first hand how this product saves me time and money. I had a little problem convincing the township to use a 'more expensive product' however, after I went a season without

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replacing a single bearing, I went back to the township and told them I found the answer. They agreed and I have been using LE products for the last twenty years here in the garage.”

Ed is so loyal to LE products he invites other lube salesmen to come in and try and beat “that red sticky grease”. He enjoys meeting with them when they come through the door and tell him they have better grease at a lower cost. *“When it comes to a great product and great customer support, Lubrication Engineers can’t be beat. I am so happy they*

have made my job easier. Tell anyone out there I found the answer, I found Lubrication Engineers”.

OTHER PRODUCTS USED

Township of Pittsgrove is also a very strong believer in LE’s 8130 MONOLEC® ULTRA-BLEND Engine Oil, 2059 MONOLEX® Penetrating Oil & Lubricant, 2410 BTU+ Total Treat Diesel Fuel Improver and 2300 L-X® Heavy-Duty Chemical Supplement.



Ed Myers-Township of Pittsgrove, in front of the service truck using LE Lubricants

We would like to thank Mr. Ed Myers and LE Lubrication Consultant, Chris Nowlen for the information provided to prepare this report.



Chris Nowlen